



Digital for Development Platform: DGD Meeting update March 4, 2020

The purpose of this document is to provide an overview of the 2019 activity and 2020 action plan of the **Digital for Development platform**, coordinated by **Close the Gap** and **Agoria**.

D4D	Description/Status
Major milestones	<p>Timing:</p> <ul style="list-style-type: none"> • Three-year extension from March 1, 2019 until February 28, 2022 <p>Milestones:</p> <ol style="list-style-type: none"> 1. Kindling.be becomes Digitalfordevelopment.be (Sept 2019) and new look and feel 2. Nigeria Mission March 20-23, 2019 3. Tech for Dev Workshops 4. D4D Power Sessions 5. Partnerships 6. Preparation of Rwanda/Uganda Mission March 24-28, 2020
Program Objectives	<p>The Belgian Digital for Development platform pursues the following objectives:</p> <ol style="list-style-type: none"> 1. Provide an inclusive and easily accessible networking opportunity for all Belgian development cooperation stakeholders and potential partners interested in D4D (including governmental and non-governmental actors, private sector companies, trade agencies, academic institutions and research centers, informal groups and networks, etc.); 2. Support Belgian development cooperation actors to identify digital solutions for their development interventions; 3. Enable the exchange of contacts, good practices, lessons learned and evidence on D4D; 4. Stimulate corporate social responsibility and promote investments in social and sustainable enterprises in developing countries; 5. Ensure links and collaborations with other platforms such as Educaid, BecauseHealth, be-gender, be-troplive, Belgian SDG Charter (hosted by The Shift), etc. regarding their D4D promotion activities. <p>In order to achieve these objectives, we have defined a series of activities that aim to be inspiring, easily-accessible and as pragmatic as possible for the D4D stakeholders, with one and only continued mission in mind: <i>“Build a bridge and create new partnerships between the Belgian private sector and the development sector in realizing the Sustainable Development Goals.”</i></p>

Activity Report (3/2019-2/2020)

The following provides an overview of the **different D4D initiatives** put in place from 3/2019 to 2/2020 by Close the Gap and Agoria. Please note, the unexpected Belgian government resignation that took place in Dec 2018 generated a six-month uncertainty period which led to a slower than expected program start. The D4D extension program was finally approved in June 2019. While not significant, this resulted in slightly lower than expected results.

Nigeria Mission



Watch the official after-movie [here](#).



Timing: March 20-23, 2019

- 2nd D4D mission with 35 participants (18 startups/scaleups, 7 NGOs/non-profits, 1 academic, 4 journalists, 5 public institutions)
- 19 press review articles and 25 articles about Wecyclers/King Baudouin Foundation African Development Prize event
- 11 tech-related visits with over 50 speakers in 3 days 1/2
- Some concrete results (not based on extensive survey):
 - Help launch of **webmonks** (Startup in AI) before, and after the mission
 - Partnership between **Damian Foundation and Elewa** to set up new elearning solution
 - Launch of blockchain application within **Via Don Bosco, created with Settlemint**

- Launch support of **Myimpact.org**, startup in impact visualisation through video
- Contact through investor session that led to potential 1 million\$ investment in **NAME Recycling** (Belgium & Cameroon based recycling company specialized in plastic waste recycling).
- Helped put Belgium on the map for **Tony Elumelu Foundation** with several unplanned visits to Brussels since the mission. Ex: they organized a high level conference at the European Commission on April 10, Wecyclers prize at Royal Palace on June 12 and other visits
- Co-creation startup **winner visit of Nigerian Amina Rufai in July** – discussions with **Robovision** about intelligent fruitscanner application

- Testimonials:

From: Lotte Van der Stockt <Lotte.VanderStockt@openvid.be>
 Sent: mardi 8 octobre 2019 17:15
 To: Julie de Bergeyck <julie.de.bergeyck@close-the-gap.org>
 Subject: Re: Official Invitation: 3rd D4D mission to Rwanda/Uganda

Dag Julie,

Ik ben er zeker van dat het goed opgevolgd zal worden, maar ik zal het nog eens benadrukken.

Jij bedankt voor de geweldige samenwerking.

Nigeria was once in a lifetime, zal ik nooit vergeten.

Vriendelijke groet,

Lotte Van der Stockt

Woordvoerder Open Vld Kamerfractie

+32 477 47 18 32

RE: Merci!



Dargent Daniel - Ambassador - Belgium - Abuja <Daniel.Dargent@diplobel.fed.be>
 To: Julie de Bergeyck

Chère Julie,

Ce fut un plaisir de collaborer avec vous et toute l'équipe
 La mission fut un succès et le Ministre était je pense très content
 Bonne continuation
 Très Cordialement
 Daniel

TECH DRUMS

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Aminah Rufai competed on Team i-Hack at HackForGood 2018 and recently joined YTF's 3D Africa at the co-creation workshop organized by Co-HUB during Belgian Minister Philippe de Backer's [Silicon Lagoon Mission in Lagos, Nigeria](#).

Aminah's team won the co-creation competition and she was chosen to represent them on a trip to Belgium! [Read about her experience](#) as she flew on a plane for the first time, networked with the people behind some of Belgium's most exciting startups, and attending informative workshops.

Frederick Tibau from Startups.be, Minister Philippe de Backer, Aminah Rufai, and Julie de Bergeyck of Close the Gap in Brussels.

<http://www.youthfortechology.org/aminah-belgium-2019/>

“Tech for Dev”
Workshops



**digital for
development**

Tech for Development
Workshops

10 October
Digital Marketing

16 October
Blockchain opportunities

28 November
Mobile Apps

[More info here >](#)



**CLOSE
THE
GAP**
BRIDGING
THE DIGITAL
DIVIDE



Based on last year’s learning, this series of “**tech for Dev**” workshops were specifically created for non-profits and NGOs who want to learn more about the possibilities of certain technologies. They are not meant to be a training but rather provide insight on the possible **applications in the field of work of NGOs** in Africa and elsewhere. They also help identify possible technology vendors. They purposely usually take place in tech-related environments.

Some outcome:

- Win-win partnership with **NGO Federatie** and shared budget
- Tech speakers showed interest in this niche audience
- 2-hour format with several speakers followed by sandwich networking lunch
- 65 registrants for **Digital Marketing on Oct 10, 2019 at Facebook Offices**



55 registrants for **Blockchain** on Oct 16 2019 at Hub Brussels offices



59 registrants for **Mobile Applications** on Nov 28 2019

D4D Power Sessions



digital for development

D4D Power Sessions
More digital technologies for more impact.

02/2020, 04/2020, 09/2020 and 11/2020
3 NGOs meet 3 digital experts for 3 hours to increase their impact using digital technologies.

Are you interested? >

.AGORIA CLOSE THE GAP



- From “Digital coaches”, this project has evolved towards “D4D Power Sessions” to scale the original co-creation sessions. The goal was originally have 3 NGOs meet with 3 digital experts for 3 hours to discuss their digital needs to increase their impact.
- The **first pilot** took place on Feb 20, 2020 with **two NGOs - Echo Communications and Red Cross.**

- We will debrief on March 6 to finetune the process and try to sync with the Agoria Digicoach program.

Partnerships

- In 2019, one of our objectives was to better involve our partners. Some actions were:
- Organised **D4D workgroup on June 6, 2019 hosted by and at DGD** with nine partners – however outcome did not bring expected results.



- Great on-going partnership with **Startups.be/Scale-ups.eu** in organizing 3rd mission (importance of this mission for FIT, AWEX, Hub Brussels)
- Fruitful partnership with **NGO Federatie and Acodev**
- Extended partnership with **Ondernemers voor ondernemers**

- Active partnership with **Enabel** (Arnaud Leclercq, Bart Cornille, Kirsten Van Kamp, Ann Flahaut)
- Meet with **FEB/VBO Vanessa Biebel** on July 5, invited us to present at the SDG Forum on Sept 24 2019.
- Investigated co-organizing large networking events with Betroplive and Startups.be (Supernova in Nov 2020)

Brand &
Communication update



More digital technologies for more impact in development cooperation?

Visit digitalfordevelopment.be



Based on a thorough brainstorm with our **communication agency, Vintage**, we refreshed our communication look & feel and changed the online platform name from Kindling.be to digitalfordevelopment.be to improve understanding and avoid confusions.

The **landing page digitalfordevelopment.be** was updated as were our communication guidelines, that included a **new logo, a new roll-up and new banners** for our different initiatives.

The webpage <http://close-the-gap.org/D4D> is continuously updated. The D4D program is often mentioned in Close the Gap posts and on Agoria website.

From 3/2019 to 2/2020, **35 posts on Facebook delivered nearly 19,993 views. 36 posts on LinkedIn with 21,694 views and 32 posts on twitter for 37,791 views.**



Digitalfordevelopment.be (ex “kindling.be”)

More digital technologies for more impact?

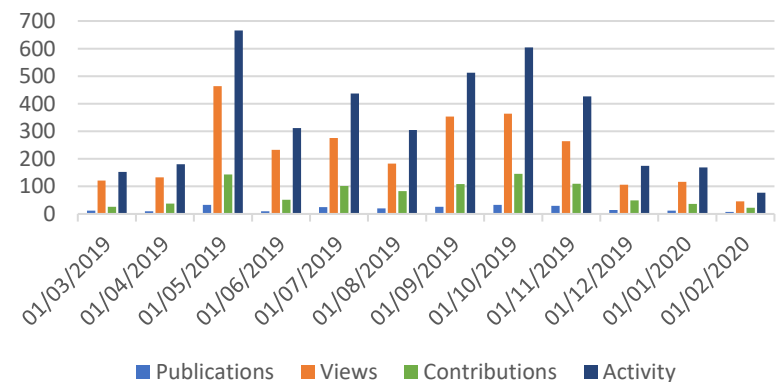
Ignite partnerships between the private tech sector and actors of Belgian development cooperation on digitalfordevelopment.be

Register here >



- 809 users
- 321 registered organisations

Activity on Digitalfordevelopment.be



- Regular newsletters are sent

D4D News
Posted by D4D Team on November 8, 2019

More digital technologies for more impact...

In October, NGO Federatie joined the D4D team (coordinated by Close the Gap and Agoria) to organize new **"Tech for Dev" workshops** which aim to enable NGOs and non-profits to use more digital technologies to create more impact in Africa and elsewhere.

Have a look at the reports below:

Blockchain: a technology that offers many opportunities to NGOs
On Wednesday 16 November, Agoria, NGO Federatie and Close the Gap organized a Tech for Developers workshop on Blockchain technology. [Click!](#)

First "Tech for Dev" workshop on Digital Marketing was a success!
On Thursday 10th October, Close the Gap, together with NGO Federatie and Agoria, organized the first of these Tech for Developers workshops. [Click!](#)

Join the last "Tech for Dev" workshop on Mobile Apps on 28/11

The last **"Tech for Dev" workshop** will take place at the **Google Digital Atelier on 28/11** from 1:30 pm to 4:30 pm. NGOs and non-profits will learn more about the latest opportunities, key players in **mobile application** development, and some relevant use cases. They will also get a concrete overview of the cost, scope, requirements, timing and key players to put such projects in place. [Register here](#). Kindly hosted at:

Google Atelier Digital

[REGISTRATION & HERE](#)

15 free tickets to attend Agoria's Digital Summit

"Non-profits" often face the same challenges as "for-profits" when it

D4D News
Posted by Liselotte Thijs on January 14, 2020

To an impactful 2020!

At the start of a new year, the D4D team (coordinated by Close the Gap and Agoria) would like to wish you all a very impactful year! To help you along, you can find the latest updates, both from the last few months of 2019 and for the brand new year, below.

Join us on our mission to Rwanda & Uganda!

One of the biggest and most exciting milestones of 2020 will be the GoGlobal tech mission to Rwanda and Uganda, organised by Close the Gap, Agoria and Startups.be/scaleup.eu.

This is a great way to **strengthen your organisation towards digitalisation, discover the booming tech startup ecosystems in Rwanda/Uganda and ignite partnerships**. Contact julie.de.bergeyck@close-the-gap.org +32474997116 with any questions or hurry to register [here](#) to join the other startups, scaleups, NGOs, academics and journalists that already signed up.

More info:

D4D Team - D4D Events - September 13, 2019
24-28/3/2020: D4D Tech Mission Rwanda & Uganda 2020

Join us for our five-day mission from March 24-28 2020 to Kigali and Kampala. Startups.be, Agoria and Close the Gap join forces to organize[...]

Short program with info on the visits, costs, flights,....:

24-28/3/2020: D4D Tech Mission Rwanda & Uganda

Kindling.be switches to digitalfordevelopment.be
Posted by Julie de Bergeyck on July 19, 2019

To make it even more simple to the outside world, the "Kindling" name will make place for just plain "Digital for Development".

digital for development

The Digital for Development program is all about creating an environment where experts in Development Cooperation (typically NGOs or non-profit associations) and experts of the Digital sector can meet and collaborate. The end goal being to use more digital solutions to enable more impact towards the Sustainable Development Goals in developing countries.

digital for development **.AGORIA** **CLOSE THE GAP**

Igniting partnerships between the private sector & actors in the Belgian Development Cooperation digitalfordevelopment.be

Need for a partner, digital support, or want to promote your expertise?

Are you looking for a partner? Do you want to promote your digital expertise? Do you have a specific need in digital transformation? You can do that by pitching it using the pitch form (see image below). (You don't know how to or don't have time to do so, contact the team at happytohelp@digitalfordevelopment.be!)

Digital for Devel... [Click!](#)

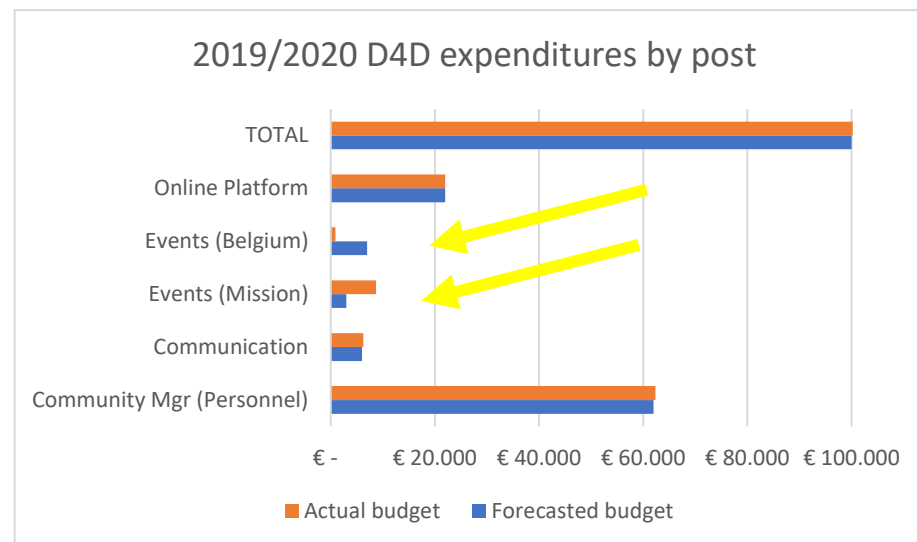
D4D Events **Partners & Partnerships**

Testimonial:

"I was delighted to join the Kindling platform earlier this year; a few weeks after the announcement of our Pitch for Partners – looking for partners interested in innovative projects for sustainable food- , I was contacted by BelgianCampus (based in South Africa) to discuss a potential partnership. This resulted in constructive discussions with our local partners in Benin who confirmed their interest. A few weeks ago, we signed a Memorandum of Understanding and we are making good progress in developing the Aquaponics project in Benin." Quote from **Pascale Van Assche, Executive Director of the Foundation Hubi & Vinciane, Benin**


Project success criteria (Year 3/2019-2/2020)	<ul style="list-style-type: none"> • 350 (achieved 321) member organisations vs 250 last year • 850 (achieved 809) active users vs 500 • Min 55 private companies involved in development vs 25 • 5 private companies who have increased their investments in development vs 2 • 3 partnerships between private and development actors
Budget update	<p>See below. Next steps:</p> <ul style="list-style-type: none"> • Send letter by March 5 to ask 20% remaining budget for 3/2019-2/2020 • Send letter by March 5 to ask 80% of new budget for 3/2020-2/2021

	D4D Expenses (Excluding VAT)	Type of cost	Q1	Q2	Q3	Q4	Paid	Forecasted	Proof?
Cash	Freelance Project and Community Manager (65%)	Personnel	€ 18.763	€ 13.300	€ 14.250	€ 16.031	€ 62.344	€ 62.000	OK
In-kind	Agoria and Close the Gap management (in man/days)	Management & support	€ 2.400	€ 2.400	€ 2.400	€ 2.400	in-kind		OK
In-kind	Close the Gap Internships	Personnel	€ 1.800	€ 1.800	€ 1.800	€ 1.800	in-kind		Zoe Budsworth (Feb-May), Charity Mithamo (May) Noa Metta (June/July), Romane Bloch (June/July), Thomas Billam (August), Anton Jongbloet (Oct 2019-Jan 2020), Donnela Mutuku (Feb 2020 - ?)
Cash	Communication : new landing page, banners, promotion, url registration, etc	Ad agency		€ 6.000		€ 250	€ 6.250	€ 6.000	OK
Cash	Usage Elium Cloud Platform (software as a service) 1.75* 1000 users*	Online tool	€ 5.250	€ 5.250	€ 5.250	€ 5.250	€ 21.000	€ 21.000	OK
Cash	Elium tool training & coaching	Online tool		€ 1.000			€ 1.000	€ 1.000	OK
Agoria	Mid event - 100 attendees	Events					€ -		
Cash	Workshops/cocreation	Events	€ 78	€ 157	€ 680		€ 914	€ 7.000	OK
Cash	Discovery missions organization (See below expenses) + 2020 mission preparation	Events	€ 7.573			€ 1.135	€ 8.708	€ 3.000	OK
In-kind	Agoria contribution to	Events	€ 500	€ 500	€ 500	€ 500			Room on 20/2/2020, room and catering on 28/4/2020
In-kind	Discovery missions communication (video & foto) - contribution of KBS	Ad agency	€ 3.000				in-kind		OK
	TOTAL		€ 39.363	€ 30.407	€ 24.880	€ 27.366	€ 100.215	€ 100.000	




Action Plan (3/2020-2/2021)

The following provides an overview of the **different D4D initiatives** we plan to in place from 3/2020 to 2/2021 by Close the Gap and Agoria.

<p>Overall D4D Approach</p>	<p>After roughly 3 years of managing the D4D ecosystem, we feel there is a need to evaluate where we stand today and where we want to be in 3 years time. We are convinced that there is huge potential for more intense D4D-related activities, but we are constrained by the insignificant budget and limited involvement of essential stakeholders. We therefore propose to organize a D4D stakeholder workshop to challenge and redefine the vision and approach of D4D, together with the following actors: DGD, Enabel, the Minister’s Cabinet, EU DevCo representatives and NGO Federatie/AcoDev. We believe there are a variety of funding and support opportunities on the European level, driven by the “no Aid but Trade” credo, that we can leverage with guidance from DGD. This will reinforce the perception that Belgium is at the forefront of D4D on the EU level. We also encourage the creation of a steering committee on D4D with the forementioned actors, to professionalize the activities and to critically evaluate the outcomes. Finally, we expect the workshop to produce concrete action points to work on for the coming years, through existing or newly created initiatives.</p> <p>For the online D4D.be platform, we want to capitalize on the current ecosystem and focus on creating qualitative projects and partnerships with the organizations that show an established interest for D4D, rather than striving for more output numbers an sich. We prefer quality over quantity, and therefore propose to reduce the proactive efforts to enlarge the online D4D community, although we will continue to register all individuals and organizations that partake in workshops etc.</p>
<p>Mission to Rwanda/Uganda</p>	<div style="background-color: #ffff00; border-radius: 50%; padding: 20px; display: flex; justify-content: space-between; align-items: center;"> <div style="text-align: center;"> <p>24-28/3/2020</p> <p>GoGlobal Mission Rwanda & Uganda</p> <p>Discover Africa’s booming tech startup scenes in Kigali and Kampala.</p> <p style="background-color: #444; color: white; padding: 5px 15px; border-radius: 15px; display: inline-block;">Are you interested? ></p> </div> <div style="text-align: right;">  <p>digital for development</p> <p>CLOSE THE GAP <small>BRIDGING THE DIGITAL DIVIDE</small></p> <p>startups.be</p> <p>.AGORIA</p> </div> </div> <p><u>Timing:</u> March 24-28, 2020</p> <ul style="list-style-type: none"> • 3rd D4D mission with 43 participants (16 startups/scaleups/entrepreneurs, 17 NGOs/non-profits, 3 journalists, 7 public institutions) • On the program: 19 tech-related activities with over 50 speakers in 5 days across 2 countries • Great collaboration with Startups.be. Agoria is officially included as co-organizer

	<ul style="list-style-type: none"> Nice partnership with Enabel. Next year, we consider co-organizing the next mission with Enabel
Communication plan	<p>We have briefed our communication partner, Myimpact.org, to do a video which purpose is to explain what D4D is all about by showing achievements, best practices and testimonials of D4D stakeholders. We hope to include a quote from the next minister too. By showing material, partners and achievements of the past 2 years, we want to inspire even more partnerships over the next 2 years.</p> <p>We will also maintain the (quasi) monthly newsletter, highlighting important D4D events and milestones. The communication team of Close the Gap and Agoria will sit together soon to discuss a joint communication plan for the coming months.</p>
Large networking event	<p>We have provisionally budgeted 6000 euros for organizing a larger networking event at Agoria in Q3 or Q4. We would like to know whether there are any upcoming announcements or launches from DGD that might make such an event worthwhile and interesting for the attendants, and we expect the D4D stakeholder workshop to produce valuable insights that might also show the relevance of such an event.</p> <p>We will look into the possibility of co-organizing an event with one of the stakeholders, and we were asked to partake in a large NGO Federation event in September 2020 to represent the D4D community.</p>

<p>Tech for Dev Workshops</p>	 <p>The program of the next tech for dev workshops has been fixed. In the fall, we will probably plan 2 more sessions on for example Drones, Blockchain or IoT.</p> <p>The Tech4Dev workshops are created to inspire NGOs and to show the potential of (disruptive) digital technologies for their activities. We can only expect NGOs to identify the advantages of working with private sector (tech) companies if their imagination is nurtured.</p> <p>The D4D power sessions described below ideally follow on these inspirational workshops, to provide a deep dive into a specific NGO. This should lead to the identification of challenges and potential technological applications that might provide solution.</p> <p>In a third phase, these solutions can then be implemented between the NGO and the tech company, so that 'our' work is done. Together, these stages should form the "Digital Journey for NGOs".</p>
<p>D4D Power sessions</p>	<p>The D4D power sessions are built around a methodology that is already being used by Agoria to guide Belgian SME's through the digitization journey, both in terms of processes as in terms of digital (disruptive) innovation. The idea is to directly link NGO problem statements to specific technologies.</p> <p>We have piloted a first test with 2 NGOs for feedback gathering, and we will further develop and refine the methodology in the course of Q1/Q2 2020.</p>
<p>EU</p>	<p>We would like to (continue to) be closely involved in the D4D Coalition and D4D Hub discussions of the EC (led by GIZ and Enabel), in order to reinforce Belgium's position as frontrunner in D4D initiatives in Europe. With the support from DGD, we also want to leverage funds at European level to expand the D4D ecosystem activities in the future.</p>
<p>Manpower</p>	<p>We would like to stress that the current budget and in-kind donations from Agoria and Close the Gap do not cover the investments made by both organizations in terms of human resources. D4D in Belgium still has to come to fruition and the potential of the ecosystem is enormous. However, the currently provided resources are insufficient to realize this potential. In particular, we would like to devote more time and resources to</p> <ul style="list-style-type: none"> - The Digital Journey of NGOs through guidance by Agoria (members)

	<ul style="list-style-type: none"> - Evaluation of the D4D efforts and impact measurement - Involvement of key stakeholders for the development of new activities or the upscaling of existing ones
Partnerships	<p>The D4D Program manager will organize face-to-face meetings with representatives of every important stakeholder of the D4D ecosystem in order to clearly assess their view on D4D and the needs that they identify or the things they have to offer. Simultaneously, evaluative questions will be posed regarding the D4D efforts of the past 3 years and the involvement of these stakeholders therein. We want to make sure that the D4D initiatives are complementary to what stakeholders like Enabel, the Shift, etc. carry out.</p>
Evaluation	<p>In June, personalised emails will be sent to all 3rd and 2nd mission participants as well as workshop attendants to gather feedback on the partnerships that have resulted from the D4D activities. Special attention will be given to:</p> <ul style="list-style-type: none"> • Increase in investments, preferably related to the context of development cooperation or the SDGs • Creation of partnerships between NGOs and private sector actors <p>In case the creation of the steering committee is successful, we will ask the committee to investigate proper evaluation methods to also assess qualitative results from D4D initiatives, on top of the quantitative KPIs.</p>
Project success criteria (Year 3/2020-2/2021)	<ul style="list-style-type: none"> • 350 member organisations vs 321 last year • 900 active users vs 809 last year • Min 65 private companies involved in development vs 55 last year • 5 private companies who have increased their investments in development • 3 new partnerships between private and development actors •
D4D.be	<p>We still have to update the projects & resources database with input from DGD from 2019</p> <p>We will look into the possibility of promoting matchmaking through the D4D.be platform, if human resources allow it</p>

Budget D4D 3/2020-2/2021

	D4D-Be	Type of cost	Q1 2020	Q2 2020	Q3 2020	Q4 2020	Year 2020
Cash	Project and Community Manager (65%)	Personnel	€ 15.675	€ 15.675	€ 15.675	€ 15.675	€ 62.700
In-kind	Agoria and Close the Gap management (in man/days)	Mgmt & support	€ 2.400	€ 2.400	€ 2.400	€ 2.400	€ 9.600
In-kind	Close the Gap Internships	Personnel	€ 1.800	€ 1.800	€ 1.800	€ 1.800	€ 7.200
Cash	Communication : new video, banners, promotion, url	Ad agency	€ 5.000		€ 1.000		€ 6.000
Cash	Usage Elium Cloud Platform (software as a service) 1.	Online tool	€ 5.250	€ 5.250	€ 5.250	€ 5.250	€ 21.000
Agoria	Mid event - 100 attendees	Events	€ 6.500				€ 6.500
Cash	Workshops/cocreation	Events		€ 1.500		€ 2.300	€ 3.800
Cash	Discovery missions organization	Events	€ 3.000				€ 3.000
In-kind	Agoria contribution to	Events	€ 2.000	€ 500		€ 500	€ 3.000
In-kind	Discovery missions communication (video & foto)	Ad agency	€ 3.000				€ 3.000
	TOTAL		€ 44.625	€ 27.125	€ 26.125	€ 27.925	€ 125.800

ANNEX:

Date	Publications	Views	Downloads	Comments	Likes	Contributions	Activity
01-03-19	12	121	2	0	3	26	153
01-04-19	10	133	3	0	1	38	180
01-05-19	33	464	10	0	8	143	666
01-06-19	10	233	10	0	3	51	312
01-07-19	25	275	2	1	6	101	437
01-08-19	20	183	4	0	0	83	305
01-09-19	26	353	8	0	3	108	513
01-10-19	33	364	23	2	6	146	604
01-11-19	29	264	4	2	5	109	426
01-12-19	14	106	1	1	0	49	174
01-01-20	12	117	3	1	0	36	169
01-02-20	7	46	1	0	0	23	77